



William L. Bell, Jr.

VP and Senior Divisional Managing Director, Charles Schwab

William is a 19 year veteran of Charles Schwab & Co having spent time in Retirement Plan Services and Advisor Services. William is a Vice-President and Senior Divisional Managing Director and leads the Central Division for Schwab Advisor Services sales and relationship management team. This team is responsible for business development and relationship management efforts with Schwab Advisor Services' existing advisor clients. These client types include advisors who have departed from other financial institutions to the independent model, existing RIAs, business managers, family offices, wealth managers, asset managers, and regional independent broker dealers. In addition to his direct sales and relationship management responsibilities, Mr. Bell is a member of the Advisor Services Sales Leadership Team responsible for general sales and business management, training and development within the Advisor Services Sales Organization. Mr. Bell holds series 7, 63 and series 24 registrations.